

ASI Bulletin

Summer 2004

A Publication of Automation Solutions, Inc.

Automation Solutions, Inc. is Re-defined as Two Great Companies are Combined

Two great companies have combined to form the Mid-Atlantic's most prestigious machine tool dealership. Automation Solutions acquired Machinery Associates, Narberth, PA and consolidated operations within ASI in West Chester, PA. ASI's founder and president, Scott Braunschweig, purchased Machinery Associates from retiring president, Chuck Rosner, combining product lines and personnel. The new ASI is well-equipped to support the rebounding economy through our exceptional combination of products, enhanced support services, and our highly experienced staff.

ASI opened in 1992 with personnel who were the former direct sales staff here for Kearney & Trecker and Warner & Swasey. ASI initially represented premier builders including Makino, Hurco and Okamoto. We added service and applications engineering to provide comprehensive customer support, and we've now more than doubled in size following the acquisition of Machinery Associates.

Machinery Associates was a leading dealer here since 1948, representing Daewoo, Cincinnati Incorporated, Brother, Cone-Blanchard, and Giddings & Lewis (through 2001). ASI and Machinery Associates are an ideal match, providing greater synergy and energy through consolidation. ASI's comprehensive product portfolio and full service capabilities encompass all facets of metal cutting, fabrication and automation, and our talented staff offers unrivaled knowledge and expertise with over 200 years of combined experience.

ASI offers the area's most complete line-up of high-technology machine tools for metal cutting and forming from industry leaders including Daewoo, Makino, Hurco, Cincinnati Incorporated, Brother, Okamoto, ANCA, Quickmill and WFL, together with full automation capability through Automation Design Engineering. We also

offer a wide array of complementary tooling and accessories. Our product lines are listed on the reverse side, or visit www.asi-pa.com for a complete summary of our products and services.

ASI provides extensive sales coverage in Eastern Pennsylvania, Delaware, Maryland, New Jersey, Southeastern New York and Long Island. We provide quick response and skilled technical service including expert applications engineering for process improvement, part programming, tool and fixture design, process turnkeys, CNC communications, and customer training. We employ factory-trained service engineers with access to re-builders, riggers, shippers, relocation specialists, OEM parts, and used equipment dealers to provide "one-stop shopping" for all your machine tool needs.

ASI provides the ultimate solutions for your metal cutting, forming, productivity improvement, and process automation requirements. Our enhanced organization, exceptional products and services, professional staff, and our commitment to our customers' total satisfaction are the key elements to achieving your ultimate success. Please note our address information on the reverse side and contact ASI for all your machine tool needs. We look forward to serving you soon!

Don't Miss



Makino a81
Horizontal Machining Center



New Daewoo PUMA TT 2000SY
Twin-Turret Turning Center



Cincinnati CL-707 Laser Cutting System



ASI

AUTOMATION SOLUTIONS, INC.

The Mid-Atlantic's Premier Machine Tool Distributor

Now Combining the Products of MACHINERY ASSOCIATES, INC.

METAL CUTTING, FABRICATION AND AUTOMATION PRODUCTS

Makino, Inc.

Horizontal & Vertical Machining Centers; Cells & Systems; Turnkeys; Graphite Machining Centers; Ram & Wire EDM

Hurco USA

Vertical & Horizontal Machining Centers; Lathes; UltiMax® Conversational CNC Controls and WinMax™ PC Software

Brother Industries, Ltd.

CNC Production Drilling & Tapping Machining Centers

Okamoto Corporation

Manual, Automatic and CNC Surface, ID and OD Grinders

ANCA, Inc.

Precision CNC Tool & Cutter Grinders; Punch Grinders

Daewoo Heavy Industries America Corp.

Horizontal & Vertical Turning Centers, 2-4 Axis, Y-Axis, Sub-Spindles, Gantry; Vertical & Horizontal Machining Centers

WFL Millturn Technologies

Horizontal CNC Multi-Task Milling/Turning Centers

Cincinnati, Inc.

CNC Laser Cutting Systems; Press Brakes and Shears

Quickmill, Inc.

Large Capacity, Vertical Gantry CNC Machining Centers

Automation Design Engineering, Inc.

Authorized Fanuc Robotics Integrator, Process Automation, Special Machinery, Hydraulic Fixtures, Engineering Services

If ASI does not represent a manufacturer in your area, a referral to the appropriate distributor will be provided.

TOOLING AND ACCESSORIES

Chick	<i>Workholding Systems</i>	SMW	<i>Quick Change Chucks; Bar Feeds; Rotary Tables and Indexers; Manual Pallet Shuttle Systems</i>
Kurt Manufacturing	<i>Workholding Systems</i>	System 3R	<i>EDM/Grinder Tooling and Pallet Systems</i>
LNS America	<i>Hydrodynamic Barfeeds; Unloading Systems; Collet Chucks; Steady Rests; Bar Chamfer Machines</i>	TecNara	<i>Precision Tool Holders and Rotary Tables; Angle, Boring and Speeder Heads; Tool Balancers</i>
Midaco	<i>Pallet Changer Systems</i>	Zoller	<i>Precision Tool Measurement/Management Systems</i>
Sandvik	<i>Tool Holders and Cutting Tools</i>		

We Provide Complete Customer Support with Expert Applications and Service Engineering

ASI

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